

MARIN MONTHLY MARKET UPDATE

13 Cities of Marin

Single Family Homes (not including condos)
October 31, 2011

City	Total	Number In Contract	Percent In Contract*
Belvedere	31	1	3%
Corte Madera	28	9	32%
Fairfax	28	8	29%
Greenbrae	17	6	35%
Kentfield	28	4	14%
Larkspur	19	4	21%
Mill Valley	121	33	27%
Novato	201	81	40%
Ross	17	4	24%
San Anselmo	74	22	30%
San Rafael	210	68	32%
Sausalito	40	14	35%
Tiburon	73	18	25%
Total	887	272	31%

All Marin County Market Update by Price

Single Family Homes (not including condos)
October 31, 2011

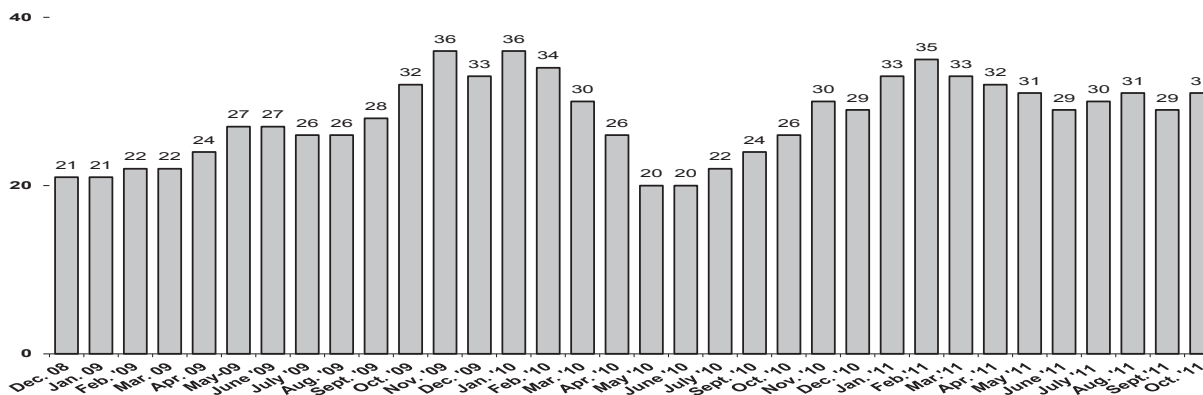
City	Total	Number In Contract	Percent In Contract*
\$100,001-\$500,000	163	86	53%
\$500,001-\$750,000	265	96	36%
\$750,001-\$1,000,000	162	48	30%
\$1,000,001-\$1,500,000	156	33	21%
\$1,500,001-\$2,000,000	85	15	18%
\$2,000,001-\$2,500,000	54	8	15%
\$2,500,001-\$3,000,000	23	3	13%
\$3,000,001-\$4,000,000	31	3	10%
\$4,000,001 and up	50	0	0%
Total	989	292	30%

13 Cities with Homes Priced Over \$1,000,000

Single Family Homes (not including condos)
October 31, 2011

City	Total	Number In Contract	Percent In Contract*
Belvedere	30	1	3%
Corte Madera	12	2	17%
Fairfax	7	1	14%
Greenbrae	6	1	17%
Kentfield	22	5	23%
Larkspur	14	3	21%
Mill Valley	58	12	21%
Novato	27	3	11%
Ross	13	3	23%
San Anselmo	30	4	13%
San Rafael	49	6	12%
Sausalito	29	8	28%
Tiburon	62	12	19%
Total	359	61	17%

Percent of Homes in Contract
Single Family Homes (not including condos)
For the 13 cities in Marin (not including West Marin)
October 31, 2011



13 Cities with Homes Priced Under \$1,000,000

Single Family Homes (not including condos)
October 31, 2011

City	Total	Number In Contract	Percent In Contract*
Belvedere	1	0	0%
Corte Madera	16	7	44%
Fairfax	21	7	33%
Greenbrae	11	5	45%
Kentfield	6	0	0%
Larkspur	5	1	20%
Mill Valley	63	21	33%
Novato	173	78	45%
Ross	4	1	25%
San Anselmo	44	18	41%
San Rafael	161	62	39%
Sausalito	11	6	55%
Tiburon	11	6	55%
Total	527	212	40%

*Over 35% in contract is usually indicative of a sellers' market. Under 25% in contract is usually indicative of a buyers' market.

25%-35% in contract indicates a balanced market.

Charts represent information gathered from MLS statistics at a specific point in time.