

MARIN MONTHLY MARKET UPDATE

13 Cities of Marin

Single Family Homes (not including condos)

July 31, 2011

City	Total	Number In Contract	Percent In Contract*
Belvedere	30	4	13%
Corte Madera	41	13	32%
Fairfax	29	11	38%
Greenbrae	17	7	41%
Kentfield	29	5	17%
Larkspur	30	11	37%
Mill Valley	141	36	26%
Novato	226	82	36%
Ross	24	8	33%
San Anselmo	68	22	32%
San Rafael	202	69	34%
Sausalito	50	10	20%
Tiburon	92	20	22%
Total	979	298	30%

All Marin County Market Update by Price

Single Family Homes (not including condos)

July 31, 2011

City	Total	Number In Contract	Percent In Contract*
\$100,001-\$500,000	152	79	52%
\$500,001-\$750,000	292	100	34%
\$750,001-\$1,000,000	202	68	34%
\$1,000,001-\$1,500,000	170	32	19%
\$1,500,001-\$2,000,000	96	17	18%
\$2,000,001-\$2,500,000	57	8	14%
\$2,500,001-\$3,000,000	29	6	21%
\$3,000,001-\$4,000,000	30	3	10%
\$4,000,001 and up	62	6	10%
Total	1090	3190	29%

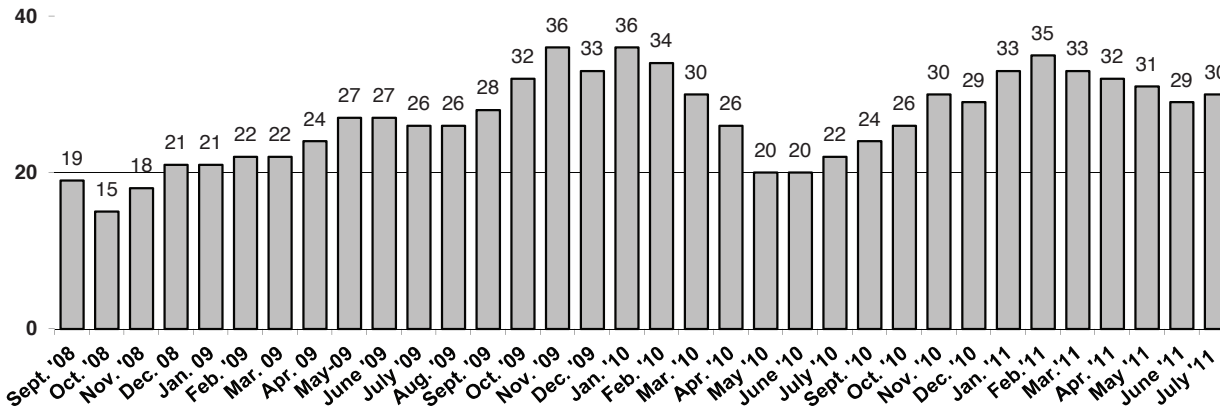
13 Cities with Homes Priced Over \$1,000,000

Single Family Homes (not including condos)

July 31, 2011

City	Total	Number In Contract	Percent In Contract*
Belvedere	30	4	13%
Corte Madera	11	1	9%
Fairfax	5	0	0%
Greenbrae	11	3	27%
Kentfield	24	5	21%
Larkspur	15	4	27%
Mill Valley	72	13	18%
Novato	29	3	10%
Ross	21	7	33%
San Anselmo	23	2	9%
San Rafael	47	5	11%
Sausalito	34	4	12%
Tiburon	84	18	21%
Total	406	69	17%

Percent of Homes in Contract
Single Family Homes (not including condos)
For the 13 cities in Marin (not including West Marin)
July 31, 2011



13 Cities with Homes Priced Under \$1,000,000

Single Family Homes (not including condos)

July 31, 2011

City	Total	Number In Contract	Percent In Contract*
Belvedere	0	0	0%
Corte Madera	29	12	41%
Fairfax	24	10	42%
Greenbrae	6	4	67%
Kentfield	5	0	0%
Larkspur	15	7	47%
Mill Valley	69	23	33%
Novato	197	79	40%
Ross	3	1	33%
San Anselmo	45	20	44%
San Rafael	155	64	41%
Sausalito	16	6	38%
Tiburon	8	2	25%
Total	572	228	40%

*Over 35% in contract is usually indicative of a sellers' market. Under 25% in contract is usually indicative of a buyers' market.

25%-35% in contract indicates a balanced market.

Charts represent information gathered from MLS statistics at a specific point in time.