

MARIN MONTHLY MARKET UPDATE

13 Cities of Marin

Single Family Homes (not including condos)

August 31, 2011

City	Total	Number In Contract	Percent In Contract*
Belvedere	28	0	0%
Corte Madera	39	14	36%
Fairfax	30	11	37%
Greenbrae	14	7	50%
Kentfield	30	8	27%
Larkspur	29	6	21%
Mill Valley	130	37	28%
Novato	222	90	41%
Ross	19	5	26%
San Anselmo	60	14	23%
San Rafael	207	71	34%
Sausalito	45	7	16%
Tiburon	80	17	21%
Total	933	17	31%

All Marin County Market Update by Price

Single Family Homes (not including condos)

August 31, 2011

City	Total	Number In Contract	Percent In Contract*
\$100,001-\$500,000	159	87	55%
\$500,001-\$750,000	291	103	35%
\$750,001-\$1,000,000	186	57	31%
\$1,000,001-\$1,500,000	154	33	21%
\$1,500,001-\$2,000,000	93	16	17%
\$2,000,001-\$2,500,000	48	3	6%
\$2,500,001-\$3,000,000	22	2	9%
\$3,000,001-\$4,000,000	31	4	13%
\$4,000,001 and up	56	3	5%
Total	1040	308	30%

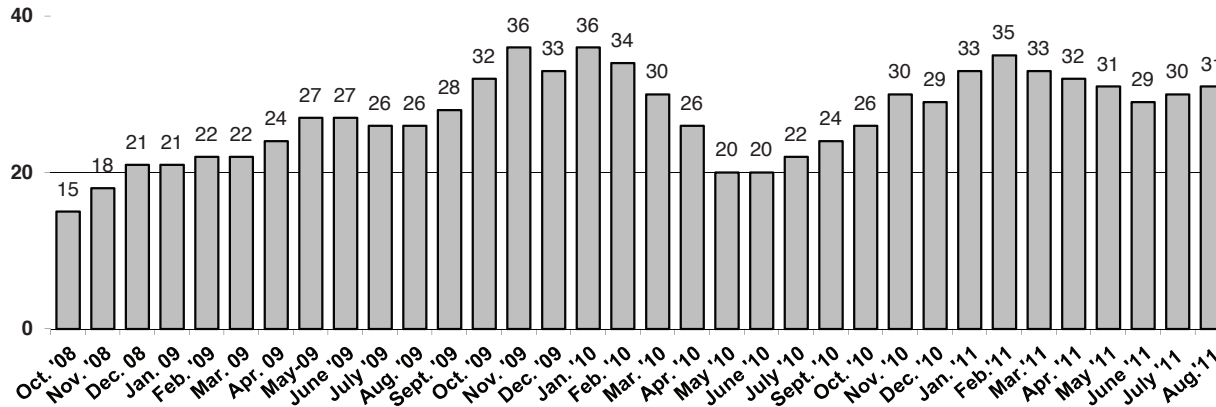
13 Cities with Homes Priced Over \$1,000,000

Single Family Homes (not including condos)

August 31, 2011

City	Total	Number In Contract	Percent In Contract*
Belvedere	28	0	0%
Corte Madera	13	3	23%
Fairfax	7	0	0%
Greenbrae	6	3	50%
Kentfield	25	7	28%
Larkspur	14	0	0%
Mill Valley	62	11	18%
Novato	29	5	17%
Ross	17	5	29%
San Anselmo	17	1	6%
San Rafael	47	7	15%
Sausalito	31	3	10%
Tiburon	72	15	21%
Total	368	60	16%

Percent of Homes in Contract
Single Family Homes (not including condos)
For the 13 cities in Marin (not including West Marin)
August 31, 2011



13 Cities with Homes Priced Under \$1,000,000

Single Family Homes (not including condos)

August 31, 2011

City	Total	Number In Contract	Percent In Contract*
Belvedere	0	0	0%
Corte Madera	26	12	46%
Fairfax	23	11	48%
Greenbrae	8	4	50%
Kentfield	5	1	20%
Larkspur	15	6	40%
Mill Valley	68	26	38%
Novato	193	85	44%
Ross	2	0	0%
San Anselmo	43	13	30%
San Rafael	160	64	40%
Sausalito	13	4	31%
Tiburon	8	2	25%
Total	564	228	40%

*Over 35% in contract is usually indicative of a sellers' market. Under 25% in contract is usually indicative of a buyers' market.

25%-35% in contract indicates a balanced market.

Charts represent information gathered from MLS statistics at a specific point in time.